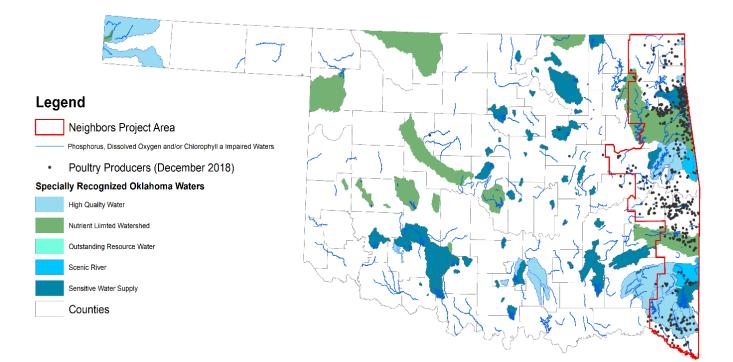
2022 Litter Transfer Program

Shanon Phillips, Conservation District Training January 25 & 27, 2022



Valuable Industry in an Ecologically Vulnerable Setting



- Poultry Industry in Oklahoma
 - Jobs 29,860
 - Wages \$1,543,325,800
 - Economic Impact \$7,739,687,100
- Water Resources in Oklahoma
 - All scenic rivers are in the project area
 - Water resource-related tourism
 - Brings billions of dollars to eastern Oklahoma
 - Many of the streams in eastern Oklahoma have nutrient-related water quality impairments

Program Specifications

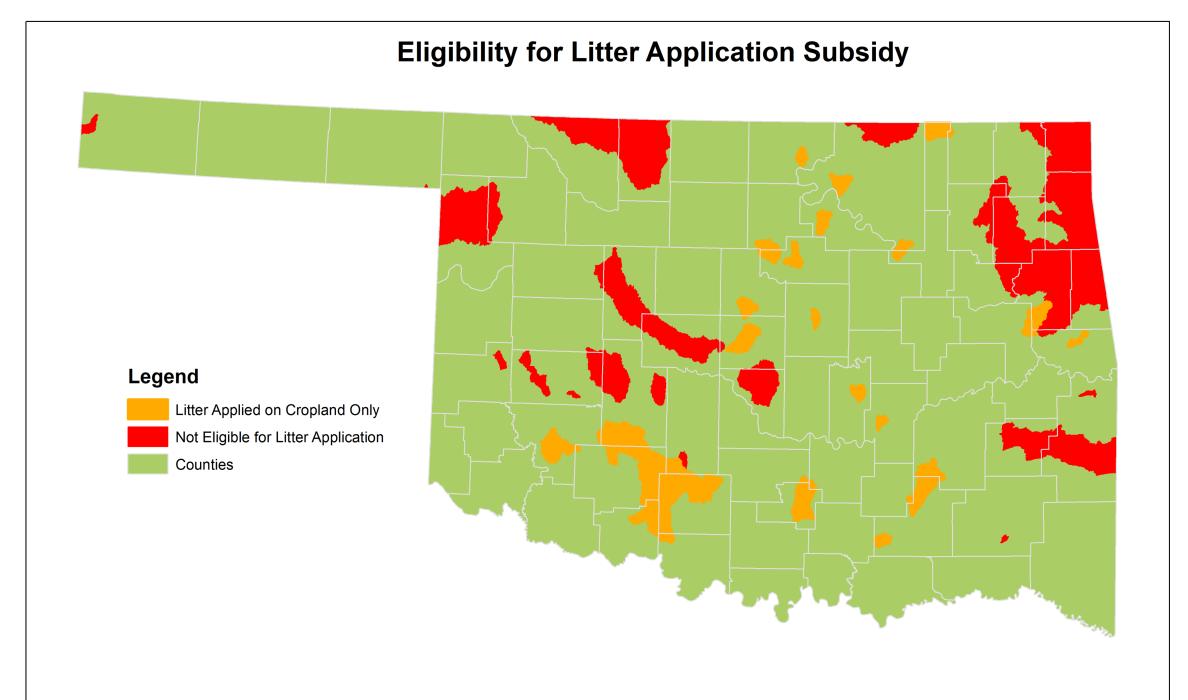
- Payment 1: Payments to Grower to supplement bedding replacement costs
 - \$2/ton to grower to incentivize litter sale outside of nutrient limited watersheds
- Payment 2: Payments to Buyer
 Less than 100 miles transport
 \$0.08/mile/ton litter moved
 100 miles or greater transport
 \$0.05/mile/ton litter moved



Program Specifications- continued

- Payment 3: Payments to Conservation Districts
 \$1/ton moved in districts of grower and buyer to support
 - documentation tracking
- Other limitations:
 - •Only litter from Oklahoma poultry farms is eligible for sale to Oklahoma buyers
 - Buyer must comply with Oklahoma rules related to soil testing and 590 compliance
 - •Not to exceed \$12.50/ton
 - 250 mile maximum travel from origin
 - •\$10,000 maximum per farm for buyer





Are District Directors/Employees Eligible for the Program?

- Program follows the same rules as the State Cost-Share Program
- Board should vote to (or not) participate
- Up to 2 board members can participate (but then can't vote on anything related to the program) (spouses are not separately eligible).
- Board should fill out District Participation Conservation Cost-Share Form and Submit to Maryanne- Specify Litter Transfer Program as Cost-share Program Year.
- If cooperator (buyer or grower) lives in a district that has voted not to participate, then a participating district can vote to support them in their program.

Steps for Districts to Assist Cooperators Buying Litter

- 1. Board Votes to Participate in Program:
- 2. Provide potential buyer with these specifics:
 - Litter must come from OK and be applied in OK
 - Eligibility Depends on Location of Application Sites (according to maps)
 - Litter must be applied by certified applicator according to OK state rules, based on current litter and soil tests
 - Buyer is eligible for reimbursement of \$0.08/ton/mile if under 100 miles traveled and \$0.05/ton/mile if over 100 miles traveled. \$10,000 cap per buyer.
 - Give buyer a copy of Poultry Waste Application in Oklahoma Summary
 - If buyer is uncertain about where to find litter and/or applicators, send them to OSU Litter Market Website
 - Buyer is responsible for finding a source of eligible litter and an applicator
 - Provide buyer with a copy of Poultry Litter Transfer Documentation Form so they can get signatures /license numbers of their applicator.
- 3. When buyer has located a source of litter, estimate, using google maps, distance traveled and get amount of litter desired by buyer and call/email Maryanne Dantzler-Kyer to reserve litter (405-522-4732 or <u>Maryanne.dantzlerkyer@conservation.ok.gov</u>

POULTRY WASTE APPLICATION IN OKLAHOMA

A Brief Summary of a Portion of the Requirements Pertaining to the Land Application of Poultry Waste

- A Poultry Waste Applicator Certificate is required.
- Soil samples, poultry waste samples, and laboratory analyses of each for soil pH and plant available nutrients including at least nitrogen, phosphorus, and potassium, plus poultry waste nutrient concentrations and moisture. Required every three years in non-nutrient limited watersheds. <u>NOTE: By law, the person furnishing the poultry waste is required to give a</u> poultry waste laboratory analyses report to the buyer.
- Stored poultry waste shall be isolated from outside surface drainage by ditches, dikes, berms, terraces, or other structures.
- · Poultry waste shall not be stored without adequate protection from rainfall and runoff.
- Records shall be maintained of all poultry waste applied on lands and an annual report is required to be submitted to ODAFF.
- Poultry waste land application must occur at agronomic rates and shall not be made at any
 rate which exceeds the most current USDA-NRCS Waste Utilization Standards.
- Poultry waste cannot be land applied when the ground is saturated, frozen, snow covered, or during rainfall events.
- · Edge of field, grassed strips shall separate water courses from runoff.
- All certified poultry waste applicators are required to obtain the official Oklahoma Cooperative Extension Service poultry education (9 hours within the first year and 2 hours each year until 19 hours is reached and graduation is achieved). Upon receiving the (19) required hours, the applicator shall then be required to receive two hours of continuing education every three years. Refer to <u>www.poultrywaste.okstate.edu</u> for dates and more information.

PLEASE NOTE: These are only a portion of the poultry statutes and rules for poultry waste application. If you have questions and/or would like to obtain a copy of the complete set of regulations, please phone the Oklahoma Department of Agriculture, Food, and Forestry, Agricultural Environmental Management Services Division at (405) 522-5998 or go to the website, www.ag.ok.gov/divisions/ agricultural-environmental-management/.

Conservation District	County
Applicant Name	Phone(s) #
Applicant Mailing Address: Street	
Town	State Zip
Legal Description of Application Area	
Requirement: Nutrient Mana	gement Plan for Application area on file at CD office or applied for (where required)
Signature of CD representativ	e attesting to above:
Date of Plan	Date of Application if no Plan Exists
Soil Test P of Application Area years]	bs,P/acre (Attach photocopy of soil test from application area taken within last 3
Applicator's Name	License #
Applicant Certification	(applicant's signature) Date
Seller Information	
	Date Sold
	kets, including tare weights) Tons .ge & Township, OR Jac/long OR street address of the origin of the litter and the county
	CountyState
Type of Litter (circle one) broiler laye	r pullet turkey unknown
Recent litter analysis from facility suppl	ying this litter NPK
Conservation District Certificatio	n
Haul Distance From Litter Producer to A hauledi	Application Area:Miles (attach copy of trucker's invoice showing milea

Steps for Districts to Assist Cooperators Buying Litter- continued

- 3. After Litter is Applied, Help Buyer complete form:
 - Need Litter applicator's signature and license number
 - Need seller location (location of houses where litter originated from, not growers home address)
 - Can include litter test results (preferred) or litter applicator can provide the nutrient data
 - Must include truck weight tickets
 - If NMP is required, provide copy or most current and if out of date, a request to get an update
 - Provide google map of transfer route showing miles (may have to modify route if scales are not directly on route)
- 4. CD where litter is applied submits claim with Poultry Litter Transfer Documentation Form and accompanying paperwork for buyer reimbursement and sends copy of form to CD where litter originates from
- 5. CD where litter originates from submits claim for grower reimbursement (along with documentation)
 - (if grower doesn't want to participate, it is not required for the buyer to be reimbursed for purchase; however, grower can't be reimbursed for litter sales without transfer documentation form)

How Does the Buyer Find Litter/Licensed Applicator?

• <u>https://extension.okstate.edu/programs/poultry-waste-management/media/oklahoma-</u> <u>litter-market-november-2021.pdf</u>

What is litter	For more information: extension.okstate.edu/poultrywaste	Oklahoma	Sell	ers and S	ervice P		lers		NOVEMBER	2021
	Great reference site for OSU publications, Oklahoma regulations	Litter Market	and the second se					Services Offe	arad	
worth?	and the education opportunities available for poultry producers and	Litter Market	Business Name / Contact Name	Contact Telephone	City/ State	Cleaning	Loading	Trucking	Spreading	Litter for sale
MA AN OLYMPICAL MER ALL AND AN AND	poultry waste applicators.	Promoting the movement and	BMPs, Inc. / Sheri Herron	(866) 304-2784	Farmington, AR	Х	Х	х		X
The actual value to the end-buyer depends on	soiltesting.okstate.edu	application of poultry litter in Oklahoma	Brady, Mike	(620) 515-1162	Welch, OK	X	X	Х	X	
the nutrient needs of the field. Additionally, the cost of loading,	Home of the OSU Soil, Water and	application of poulity littler in Oklanonna	Buffington, Jeff	(918) 962-3650	Spiro, OK	X	X	х	X	x
transportation and application will affect the	Forage Analytical Laboratory,		Collins, Roger gpefarms@gmail.com	(918) 397-5825	Westville, OK	X	X	Х	X	X
end buyer's total cost and should be consid- ered when comparing the cost and benefits of	providing soil testing and analysis of animal waste and water samples.		Craig County Conservation District	(918) 256-5647	Vinita, OK					for rent to g counties)
litter vs. commercial fertilizer.	Site includes instructions for		Crail Enterprises, LLC Craig Campbell	(918) 331-7353	Ochelata, OK				X	X
While keeping those facts in mind, the	submitting samples, and the current price list.		DAT Farms/ Dave Thiem davethiem@gmail.com	(580) 612-1377	Broken Bow, OK					X
nutrient value of litter is commonly			Green Country Poultry Litter, LLC/Tanner Andrews	(479) 422-7604	Westville, OK	Х	Х	х		X
estimated based on current commercial ferti- lizer prices (reported as price/lb	Natural Resources Conservation		JW Ag Products (jwagproducts@gmailcom)	(918) 636-7505	Ramona, OK-but will travel				x	x
nutrient) and the litter nutrient analysis (reported as lbs/ton). For example, if	Service site including listing of State		Kingcade, Mitchell	(479) 228-1619	Westville, OK		X	Х	X	
calculating the N, P and K value of litter, we know that on average broiler litter	Offices, resource guides and program details.		Mayes County Conservation District	(918) 825-3673	Pryor, OK				(sprayer a	nd spreader rent)
contains 63, 61 and 50 lbs/ton of N, P_2O_5 and K_2O , respectively.	websoilsurvey.nrcs.usda.gov		Rising Phoenix Farms / Roy Weathers	(479) 283-4379	Siloam Springs, AR	х	x	х		x
Using Spring 2021 average prices for	On-line tool to view aerial		Roquet, Greg	(918) 857-6514	Duncan, OK	Х	Х	Х		X
commercial N, P2O5 and K2O and assuming long-term availability of 70% for N	and access soil data, slope and acreage.		Tinney, Raymond	(918) 473-6722 (918) 689-6249	Checotah, OK				x	
and 100% for P and K, we can calculate the	dereuge.		Traylor's Shavings / Mike Traylor	(479) 846-3870	Prairie Grove, AR	X	X	х	Х	X
potential major nutrient value of the litter.	Constantly updated weather	Concernance of the second	VL Farms, LLC 918vlfarms@gmail.com	(918) 207-2176 (Lee) (918) 557-5765 (Toua)	Westville, OK	x	x	х	x	x
	information from 120 automated stations in Oklahoma. Data available includes rainfall amounts, wind speed		Yates Trucking / John Yates & Tracy Smith	(918) 485-3430	Wagoner, OK-will service a 25 mile radius			х	x	
Litter N: \$0.554/lb x 62 lbs/ton X 70% availability =\$24.06/ton Litter P: \$0.696/lb x 64 lbs/ton =\$44.52/ton	and soil temperature.						STATE STATE	ter a se		12 miles
Litter K: \$0.342/lb x 53 lbs/ton =\$18.11/ton Liming Value =\$2/ton Total Potential Nutrient Value: \$88.69/ton	Oklahoma Stete University, as an equal opportunity employee, comples with all applicable fixed an additate laws regranding non-discrimination and affirmative action. Oklahoma Stete University is committed to a policy of equal opportunity for all individual and does not discriminate the sexual orientation, pender identifylation of the second opportunity of sexual orientation, pender identifylations, disability, or version status with regard to employmente, educational programs and advites, and/or admissions. For more information, valit https://leco.uksate.edu Issuel in turbermon of Cooperation with the US. Department of Aproxidues, but sets the second second second second second second second university. Site Wester, Oklahoma Thespolitation to printed and second second University. Site Wester, Oklahoma Thespolitation to printed and second second university.	EXTENSION		If you would like to b	cting an applicator to e	ensure that builtry waste ap Rachel Aller	oth the land plicator's lice h at rachel.all	owner and a ense certificaten en@okstate.	pplicator are o tion with ODAF edu or 918-68	F*****

Who Needs a Nutrient Management Plan?



- Nutrient Management Plans are Required by State Law for Poultry Growers
- IF a grower buys litter and seeks reimbursement through the program, they must show their nutrient management plan (and if outdated, their request for an update)
- Some EQIP cooperators require a Comprehensive Nutrient Management Plan- provided by NRCS
- No-one else in the program requires a Nutrient Management Plan, just that litter is applied according to NRCS 590 Practice standard guidelines based on litter and soil testing

How to You Become a Certified/Licensed Litter Applicator?

- Training from OSU Extension: <u>https://extension.okstate.edu/programs/poultry-waste-</u> <u>management-education.html</u>
 - 9 hours initial training
 - 2 hours annual continuing Ed until 19 hours reached, after than, 2 hours every 3 years
- License from OK Department of Agriculture Food and Forestry (\$15/yr)
- Continuing Education
- Report Litter Application Annually
- Litter Application Following NRCS 590 Standard

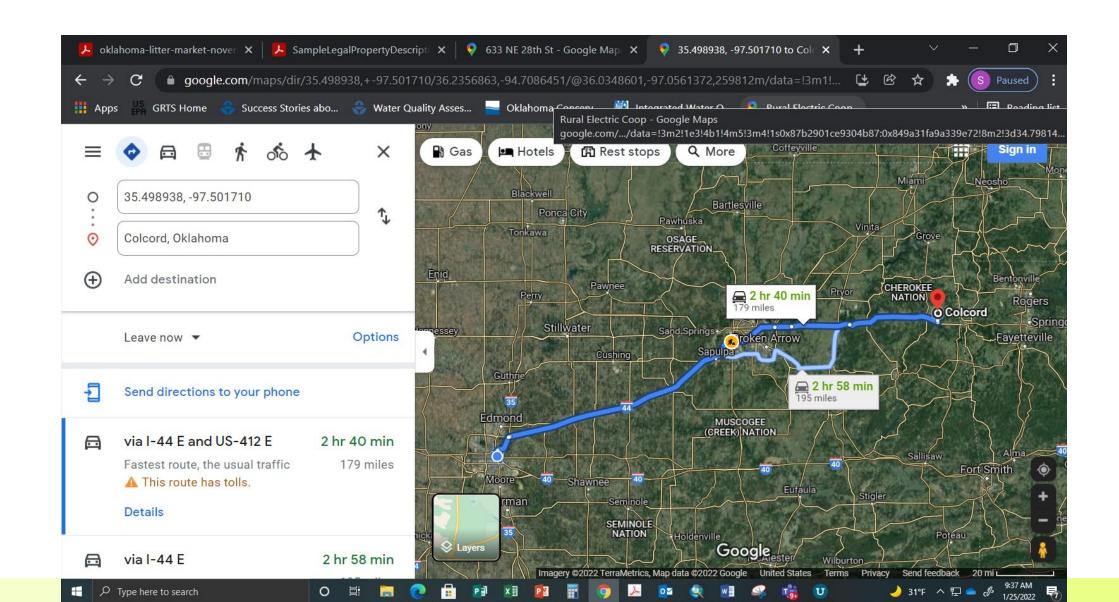


Litter Transfer Form- Example

	ition District							
Applicant	t NameShano	on Phillips			Phone(s) #405	-522-4728		
Applicant	Mailing Addres	s: Street_6	33 NE 28 th St.					
	Town_Oklaho	oma City			State_OK	Zip	73120	
Legal Des	cription of Appl	ication Area	35.49893	38, -97.501710 __				
	Requirement:	Nutrient Man	agement Plar	n for Applicatio	n area on file at CD off	ice or applie	d for (where requ	ired)
	Signature of Cl) representat	ive attesting	to above:				
	Date of Plan		Date o	f Application if	no Plan Exists			
Soil Test I years)	P of Application	Area	Ibs P/acr	re (Attach photo	acopy of soil test from	application a	area taken within	last 3
Applicato	r's NameJW	Ag Products_			License #XL-1	234		
Applicant								
Applicant	Certification	Tim	Brow	vn	Date /	- 207	2	
чррпсанс	Certification	Tim	(applicant's		Date // G	- 207	2	
чррпсанс	Certification	Tim			Date / / G	- 207	2	
	Certification	Tim			_ Date Date [/ G	- 207	2	
Seller In	formation	Tim	(applicant's	signature)				
Seller In Seller's Na	formation ameBob Sm		(applicant's	signature)	Date Sold	1/15/2022		
Seller In Seller's Na Fons of Li	formation ameBob Sm tter (attach cop	y of weight tid	(applicant's	signature) ng tare weights)	Date Sold	1/15/2022 Fons	2	
Seller In Seller's Na Fons of Li	formation ameBob Sm tter (attach cop	y of weight tion	(applicant's	signature) ng tare weights)	Date Sold	1/15/2022 Fons	2	
Seller In Seller's Na Fons of Li Litter Productate whe	formation ameBob Sm tter (attach cop duction Locatior re it was produ	y of weight tion (Section, Ra ced)	(applicant's kets, includir nge & Towns	ng tare weights)	Date Sold	1/15/2022 Fons the origin of	2	
Seller In Seller's Na Fons of Li Litter Prod tate whe 36.23	formation ameBob Sm tter (attach cop duction Locatior re it was produ	y of weight tion (Section, Rai ced) 5	(applicant's kets, includir nge & Towns	signature) ng tare weights) hip, OR lat/long Count	Date Sold 2 OR street address of yDelaware	1/15/2022 Fons the origin of	2	
Seller In Seller's Na Fons of Li Litter Prod tate whe 36.23 Fype of Lif	formation ameBob Sm tter (attach cop duction Location re it was produ 5686, -97.70864 tter (circle one)	y of weight tid n (Section, Ra ced) 15 broiler laye	(applicant's kets, includir nge & Towns er pullet 1	ng tare weights) hip, OR lat/long Count turkey unkno	Date Sold 2 OR street address of yDelaware	1/15/2022 fons the origin of State	2	
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Poultry Litter Transfer Documentation

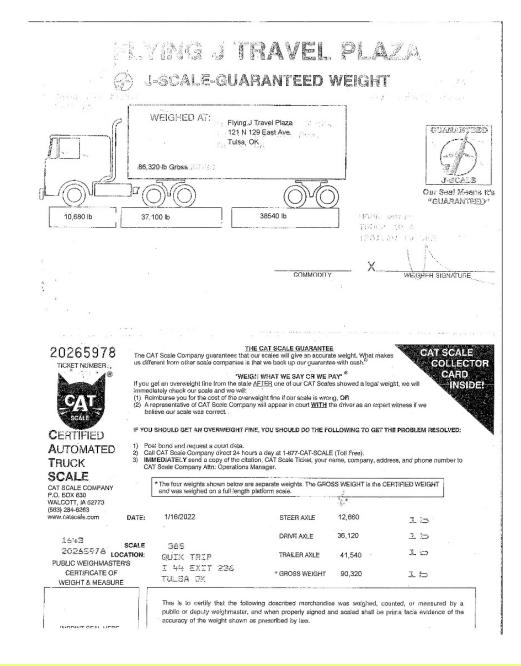
Use Google Maps to Verify Distance Between Sites



What if you can't get google maps to pull up your address? Drop a Pin

- Open google maps in your browser. "Fly" into the area where the litter application field is and drop a pin (click on it with your mouse). A popup will show the latitude and longitude. Write this down or double click on the lat/long to further zoom in and the lat./long. will appear in a pop up on the left side of your screen. You can select the text and hold down control button and c at the same time to copy. Back out of this pull down menu by hitting the x button with your mouse.
- You may need to zoom out, but repeat the pin drop at the location of the grower's poultry houses to get a lat. /long. for that point as well.
- Double click on that lat/long and the popup appears on the left with the second lat/long identified (in this case, the growers). Hit the directions button below and a new popup appears with your location above and a name google assigns your second
- If you select the Your location bubble and then hold down the control button and hit the v, it will paste the first lat./long. (application field, although it will give a general address) and calculate route and distances for you.

Weight Ticket



Example Claim Jacket for Reimbursement to Buyer

OSF Form 3 (Revised 08/2020	0			CLAIM OF:	OK County C	D			For Agency	Use Only:				
STA	TE OF tarized C	OKLAHOMA laim Voucher	4	ALT. NAME:							OTAL LAIM	AGENCY BUSINESS	CLAIM VOUCHER	WARRANT NO.
		nd	1	Vend I.D.: LOC.:							OUNT	UNIT	NO.	
Disburse	ment of P	ayroll Withho	ldings	ASSIGNMENT SECTION							ard, Comm., De	pt.:		
				ASSIGNEE:										
		DITED BY:		Vend I.D.:		LOC.:								
FOR AGENCY USE	OR AGENCY USE:				n this claim to th		-							
				53	surer to issue a	warrant in p	payment to	said						
	r			assignee.	and the second second second			1	Claimant			101100-001	Date	
ORDER			OBJECT	OBJECT	FUNDING		BUDGET	CFDA				OPER		
NO.	AI	MOUNT	ACCOUNT	SUB-ACCT	CLASS	DEPT	REF YR	CHARTFIELD	PROGRAM	PR	OJECT	UNIT	RESERVED	RESERVED
TOTAL														
											UNIT	AMO	UNT	OBJECT
DATE	ITEM	QUANTITY				ARTI	Genterezze				PRICE	CLAI	MED	ACCOUNT
1/25/2022		1	2 tons litter	transfer 179 r	niles from Del	aware Cou	inty for buy	yer Shanon Ph	illips		0.05/ton/mile	ile \$17.90		
			reimburse o	district progra	m assistance ·	fee					1/ton	\$2.00		
THE OFOT						EVOEDTE				TOTAL		0.00	\$	10.00
			0	WITHHOLDING PAYMENTS-EXCEPT FOR WITHHOLDING REFUNDS							AMOUNT APP			19.90
NERCONCE AND ADDRESS OF THE PROPERTY OF			worn agent, of lawful age, upon oath says that this claim is true and materials as shown by this claim have been completed or supplied						I hereby approve this claim for payment and certify it complies with the purchasing laws of this State. And as appropriate, with					
							·······							· · · · · · · · · · · · · · · · · · ·
in accordance wit	100	8 P	The case from some some						the payroll wihholding rules and regulations of this State.					
any relunds repre	sented by	unis payment a		E: Claimant signature only for payroll wihholding refunds.										
						State of County of Agency's Approving Officer								_
Claimant							- County of		I		TP. Cling Office			
				Subscribed and sworn before me										
									•	Title Date				
Notary Public (or	Clerk or Ju	udge)		My Commission expires,										

Example Claim Jacket for Litter Reimbursement to Grower

OSF Form 3 (Revised 08/2020)			CLAIM OF: Delaware County CD							Jse Only:				
STA	TE OF	OKLAHOMA	4	ALT. NAME:							DTAL	AGENCY	CLAIM	WARRANT	
No	tarized C	laim Voucher									_AIM	BUSINESS	VOUCHER	NO.	
		nd		Vend I.D.: LOC.:							OUNT	UNIT	NO.		
Disburse	Disbursement of Payroll Withholdings OSF - AUDITED BY:				NT SECTIO	Ν				Agency, Bo	ard, Comm., De	pt.:			
					ASSIGNEE:										
FOR AGENCY USE	:				n this claim to t		-								
					surer to issue a	a warrant in p	payment to	said						-	
			r	assignee.				action of the loss	Claimant			ACT #1 6255,010	Date		
ORDER		HOUNT	OBJECT	OBJECT	FUNDING		BUDGET	CFDA	DROODAN		NEOT	OPER			
NO.	A	MOUNT	ACCOUNT	SUB-ACCT	CLASS	DEPT	REF YR	CHARTFIELD	PROGRAM	PR	DJECT	UNIT	RESERVED	RESERVED	
TOTAL									-					1	
TOTAL											UNIT		UNIT	OBJECT	
DATE	ITEM	QUANTITY				ARTI	CLE				PRICE	AMOUNT CLAIMED		ACCOUNT	
1/25/2022	PUTST SPOT STOPPAS		2 tons litte	r transfer 179 r	niles from De	2011 PED22 F-2014		yer Shanon Ph	illips in OKC	CD- reimb				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	
			reimburse				· ·			2/t		\$4.0	00		
											2011 (1979) (1979) (1979)				
		1	Reimburse	e district progra	m assistance	fee					1/ton		00		
THE OF OT										TOTAL	AMOUNT APF		\$	6.00	
			8	R WITHHOLDING PAYMENTS-EXCEPT FOR WITHHOLDING REFUNDS									- 326	014330703	
CONTRACTOR DESCRIPTION OF THE PARTY OF THE P			NEWSRAW YOU STARCASE V	worn agent, of lawful age, upon oath says that this claim is true and materials as shown by this claim have been completed or supplied quests, and all other terms of the contract. Affiant also states that						I hereby approve this claim for payment and certify it con					
										with the purchasing laws of this State. And as appropriate, wit					
	100	3 A		a the and the second			the payroll wihholding rules and regulations of this State.								
	any refunds represented by this payment are due. (NO			E. Claimant signature only for payroll withfolding refutius.											
				State of	State of County of							cer		_	
Claimant															
				Subscribed and sworn before me											
Notes B 19	0			_							Title Date				
Notary Public (or	Cierk or Ju	lage)		My Commission expires,											

Caveat: This is a New Program

- OCC hasn't had a litter transfer program since 2008/2009
- Rates for this program were modeled after similar programs ongoing in other parts of the country as well as based on conversations with growers and applicators currently working in the industry.
- Not Designed to Fully Reimburse Buyers for the cost of litter; hoping to primarily make it more accessible to buyers and move it further from where it has traditionally been applied.
- Rules presented are what we've anticipated as necessary; may change or be added to as we learn more.

Other Issues Related to Poultry Litter

- We know that there is a backlog for growers to get NMPs developed and/or updated
 - We have a working group of folks from poultry growers association, integrators, OK Dept. of Ag., and others working to come up with a long-term, reasonable, effective solution for this.

- We know that districts are interested in gaining access to litter spreaders
 - We don't currently have funding for this, but are exploring



This Week:

- Shanon will resend out amended program guidelines (37 page .pdf).
- Clancy will post presentation on Teams Chat
- Shanon will send out 1 page flyer that districts can share with producers about program
- Shanon will send out example press release that districts can share with news outlets about the program

Questions?



- Shanon Phillips
- Oklahoma Conservation Commission
- 405-522-4728
- <u>Shanon.Phillips@conservation.ok.gov</u>

